
Chamber Chatter

Oregon Native American Chamber of Commerce

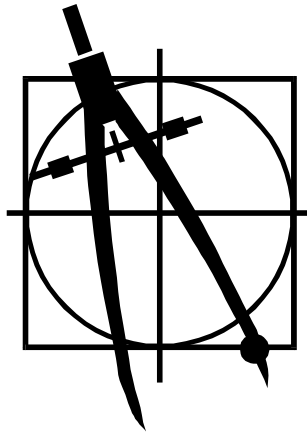
April, 1999

Our Native American Company featured this month is:

Thermal Mechanical

Thermal Mechanical, Incorporated (TMI), is dedicated to the idea of giving our clients the best: the best products, services, project management, and related support to the commercial and industrial business sector. Our reputation for quality workmanship, quick response and reasonable cost has garnered several high profile, "repeat" customers including Kaiser Permanente Hospitals, U.S. West Communications, Providence Health Systems, AT&T Wireless, Tektronix, and McMenemy's Pubs.

Thermal Mechanical was born in 1985 when John Witty, founder and president, realized that there was a completely "untapped" local market for mechanical contracting in the areas of tenant improvement and upkeep of mechanical systems and equipment. As an employee of one of the larger contractors in the area, he saw the major mechanical contractors focusing their efforts on new construction. This left an obvious void, and John recognized a prime business opportunity.



With limited resources to invest and one employee, John set out to develop a niche for his small business. He worked as an estimator and project manager while his wife, Carol, handled the day-to-day operations of the office. Now, fourteen years later, TMI has over 30 employees and an annual sales volume of over five million dollars. And the business continues to grow. John is a member of the Creek Tribe from Muskogee, Oklahoma, which makes

Thermal Mechanical continued...

This Month's Meeting
April 28th, 1999

Guest Speaker

Richard Sotilli
Campbell, Galt, & Newland

*"Insurance and
Bonding - Small
Businesses"*

Sylvia's Authentic Italian Restaurant

5115 NE Sandy Blvd.
Portland, OR
(503) 288-6828

11:30am to 1:30pm

Cost: \$11.00/person

Please RSVP to:
Kathleen Woods

Phone: (503) 227-0274,
VM Box 121
E-mail: kawoods@gte.net
FAX: 225-9143

Oregon Native American Chamber

PO. Box 82068
Portland, OR 97282-0068

«First Name» «Last Name»
«Company Name»
«Address Line 1»
«City», «State» «ZIP Code»

Thermal Mechanical a 100% minority-owned business. TMI is also listed as a Minority Business Enterprise and Emerging Small Business in the state of Oregon. The firm holds state licenses for general contracting, plumbing, boiler and limited electrical work, as well as state business licenses in Oregon, Washington, and Utah. As a union shop belonging to the Plumbers and Pipefitters Local #290, TMI draws from a large pool of skilled craftsmen. This enables us to complete projects professionally and on time.

Thermal Mechanical offers a full range of design, construction and consulting services-strengthened by ever evolving skills that address constantly changing industry requirements. We maintain a current knowledge of the newest technologies, codes, and cost effective construction methods to ensure our clients get the best possible solution to their mechanical needs.

Thermal Mechanical is located at 4548 North Albina,Portland, Oregon. For more information, call John Witty at (503) 282-6131, or fax inquiries to 287-2988.